



SETTERWALLS

GERMAN DESK

Setterwalls smoothes the way for German companies to do business in Sweden. Our German Desk – a group of lawyers who combine legal specialist expertise with linguistic skills and a deep understanding of the business culture and legal systems in both Germany and Sweden – is an integrated part of our full-service firm. Ultimately, it is all about creating another dimension of business benefit for our clients.

## Business benefit in German



### What they are saying about us:

“Excellent service across the board”

“Excellent M&A team”

*Chambers and Partners*

“Quick response times and high level of business acumen”

“Straightforward and understands clients’ needs”

*Legal 500*

Our services provide German companies and financial institutions with a strong foothold in the Swedish market. In practice, our German Desk acts as an access point for Setterwalls’ full range of services, whether you need advice on a property transaction or a financial agreement, or want to make sure that intellectual property is fully protected. As a full-service firm, we have specialists in all areas of corporate law and all business sectors. This is why the members of our German Desk are capable of taking a leading role, whatever the nature of the assignment.

### Many differences

There have been intensive trade links between Germany and Sweden for many years. Today, almost a fifth of goods imported to Sweden come from Germany, and the country is responsible for a substantial share

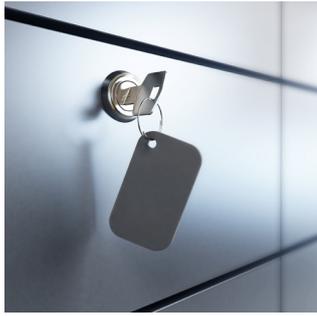
of direct investment. A total of 900 German companies have established themselves in Sweden.

As a result, we feel that we are familiar with each other’s business culture. Deep down, however, the countries are very different – with respect to legal systems as well as customs and practices. These are the differences that Setterwalls specialises in overcoming.

We know the Swedish legislation inside out, and can identify differences between it and German legislation. This allows us to provide sure legal guidance to German companies and financial institutions in the Swedish market.

### Sensitive to corporate culture

The German Desk is staffed by experienced lawyers who, in addition to expertise in their specialist area, also have an excellent command of spoken and written German and



Swedish. All of them have built up solid working experience in both countries. This intercultural sensitivity minimises linguistic misunderstandings and unnecessary clashes of culture.

### Full service

Setterwalls is one of Sweden's leading full-service firms. International assignments have made up a substantial proportion of its business since the start. Today, almost 50 percent of cases handled by Setterwalls are international. Although our work is cross-border, we always have Sweden as our base.



## SETTERWALLS

### Contacts

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### Examples of assignments handled by us

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| Establishment of operations in Sweden          | Issues involving IT and IP law   |
| Joint ventures                                 | Commercial agreements (purchasing agreements, licensing agreements etc.) |
| Acquisition and sale of Swedish companies      | Labour law   |
| Acquisition and sale of Swedish property       | Tax law  |
| Financing structures                           | Arbitration  |
| Competition law                                | Issues involving transport and maritime law                              |
| Reorganisation and liquidation of subsidiaries |  |

**BUSINESS AREAS:** AVIATION · COMMERCIAL · CORPORATE · DISPUTE RESOLUTION · EMPLOYMENT & LABOUR LAW · ENERGY & COMMODITIES · ENVIRONMENT · EQUITY CAPITAL MARKETS · EU AND COMPETITION LAW · FINANCIAL MARKETS · INFRASTRUCTURE & CONSTRUCTION · INSOLVENCY & RESTRUCTURING · INSURANCE & REINSURANCE · INTELLECTUAL PROPERTY RIGHTS & MARKETING LAW · LIFE SCIENCES · M&A · PRIVATE CLIENT · PRIVATE EQUITY · PUBLIC PROCUREMENT · PUBLIC SECTOR · RAILWAY · REAL ESTATE · REAL ESTATE M&A · SHIPPING · SPORTS & ENTERTAINMENT · TAX · TECHNOLOGY, MEDIA & TELECOM · TRANSPORTATION