



SETTERWALLS

CHINA DESK

Setterwalls China Desk provides advice and guidance to companies doing Swedish-Chinese business. With our experience in legal systems, business and culture in both countries, Setterwalls China Desk has the best possible prerequisites to help our clients make successful business between the two countries. And we can do this fluently in Chinese, English and Swedish.

A legal and cultural bridge for Swedish-Chinese trade



What they are saying about us:

"Excellent M&A team"

Chambers and Partners

"Quick response times and high level of business acumen"

"Excellent service across the board"

Legal 500

"Legal firm of the Year 2012 – large firms"

The highest total number of points among "million-client" firms in the annual trade and client study carried out by Regi and Bolagsjuristernas förening (the Swedish Company Lawyers' Association).

The trade relationship between Sweden and China has been developing rapidly over the years, despite differences in many aspects between the countries. Many Swedish companies started doing business in China many years ago. Today, China is Sweden's biggest trading partner outside the EU. Research cooperation and technical exchanges between the two countries have been more and more intensive while the Chinese investments in Sweden have been increasing consistently.

Specialists with cultural understanding

Setterwalls China Desk is composed of specialists with legal competence and education from the both countries. We have a deep understanding of the two countries' business culture and history and we can also handle assignments in Chinese. This makes Setterwalls China Desk a perfect partner both for Chinese and

Swedish companies trading with each other.

Full service

Our China Desk complements the strong international competences we already offer. At present, 50 percent of our assignments involve cross-border transactions, and this is a trend which started right from the beginning of the firm's establishment almost 130 years ago.

As a full-service law firm, we provide professional legal advice on all types of issues involving commercial law – regardless whether you are planning to start a production partnership or monitor a patent portfolio. We offer legal expertise in all areas from commercial agreements, intellectual property rights and environmental law to establishment of joint ventures, M&A, and dispute resolution. Furthermore, our work is facilitated by close collaboration with leading Chinese and Nordic law firms.



More than just a law firm

Even though we offer legal advice, there is additional value you can gain by working with Setterwalls.

We ensure that your company is well prepared when new business-opportunities arise. As always, this involves learning as much as possible about the local market, specific sectors, customer needs, production prerequisites, legal structures, taxes etc. – everything you need to be

successful in business.

It is all about being informed and building long-term relationships – not acting on the basis of myths and misunderstandings. We can help you form your own view, which enables you to make wiser business decisions, regardless of the focus of your business. Although the cultures may appear very different, it is still important to be able to trust your usual business instincts.



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Examples of assignments handled by us

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|------------------------------------|---|
| Acquisition and sale of companies | Acquisition and sale of intellectual property rights |
| Acquisition and sale of properties | International financing |
| Development and delivery contracts | International research projects |
| Joint ventures | International dispute resolution |
| Sales agreements | International applications for protection of intellectual property rights |
| Licensing agreements | |
| Collaboration agreements | |

BUSINESS AREAS: AVIATION · COMMERCIAL · CORPORATE · DISPUTE RESOLUTION · EMPLOYMENT & LABOUR LAW · ENERGY & COMMODITIES · ENVIRONMENT · EQUITY CAPITAL MARKETS · EU AND COMPETITION LAW · FINANCIAL MARKETS · INFRASTRUCTURE & CONSTRUCTION · INSOLVENCY & RESTRUCTURING · INSURANCE & REINSURANCE · INTELLECTUAL PROPERTY RIGHTS & MARKETING LAW · LIFE SCIENCES · M&A · PRIVATE CLIENT · PRIVATE EQUITY · PUBLIC PROCUREMENT · PUBLIC SECTOR · RAILWAY · REAL ESTATE · REAL ESTATE M&A · SHIPPING · SPORTS & ENTERTAINMENT · TAX · TECHNOLOGY, MEDIA & TELECOM · TRANSPORTATION